

HOME BUILDERS ASSOCIATION OF THE ALLEGHENIES

JANUARY 2012 NEWSLETTER

www.hbaahomes.org www.pabuilders.org
www.nahb.org

NEXT BOARD MEETING

Monday, February 13, 2012: The next Board of Directors meeting will be Monday, February 13, 2012 at Hoss's Restaurant in Richland. The meeting will begin at 6:30PM

NEXT GENERAL MEMBERSHIP MEETING

Monday, February 6, 2012: The next General Membership meeting will be in February, at 6:30 at Hoss's Restaurant in Richland.

HOWEVER..DON'T MISS THE HBAA HOLIDAY PARTY ON JANUARY 20th at *Off the Rak*

** Both the general membership meeting and Board meetings are at Hoss's Restaurant*

GENERAL MEMBERSHIP MEETING:

6:30 PM Cocktails 7:00 Dinner First Monday of the month

January	no meeting
February	6, 2012
March	5, 2012
April	2, 2012
May	7, 2012
June	4, 2012
July	no meeting
August	no meeting
September	10, 2012
October	1, 2012
November	5, 2012
December	no meeting

BOARD OF DIRECTORS MEETINGS:

6:30PM at / Second Monday of the month

January	no meeting
February	13, 2012
March	no meeting
April	9, 2012
May	no meeting
June	11, 2012
July	no meeting
August	13, 2012
September	no meeting
October	8, 2012
November	no meeting
December	10, 2012



**POLITICAL ACTION
COMMITTEE**

*The Allegheny Committee
for Affordable Housing is
a local political action
committee striving to keep
housing affordable in our local area. Every time you
purchase a 50/50 ticket at our general membership
meeting, the proceeds go to this committee.*

YOUR ANNUAL DUES AND THE LOBBYING TAX DEDUCTION FOR 2012

Dues payments to The Home Builders Association of the Alleghenies are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expenses subject to the exclusion for lobbying activity. Because a portion of your dues is used for lobbying by NAHB and PBA, \$106.95 (\$30.00 + \$76.95) is not deductible for income tax purposes.

YOU CAN WIN.

All you need to do is attend our HBAA general membership meeting. All attendees win a free dinner and maybe even more.

The HBAA board of directors has voted to give away \$100 at each general membership meeting. No strings attached. No cost to you. Just come to our General Membership Meeting. All our member names will be put in a hat and a name will be drawn. If the member is present they win \$100, If the member is not present, the \$100 is put back in the "pot" for the next General Membership Meeting. The \$100 is a gift to you to spend at any HBAA member's place of business. You must be present to win. The HBAA membership listing will be available at the meeting and it is also available on our webpage, www.hbaahomes.org



TWO FREE JANUARY WEBINARS!

Kick off 2012 with two free Webinar Wednesdays in January! Both are jam-packed with housing industry info and designed to provide you with the insight you need to succeed in the new year.

* January 11: Join NAHB CEO Jerry Howard, Chief Economist David Crowe and Senior Vice President for Government Affairs Jim Tobin for an exclusive preview of NAHB's 2012 advocacy plans and a look at how the upcoming elections and economic forecast will shape the housing industry during the "Building in 2012: Economics, Advocacy and the Year

http://www.mmsend67.com/link.cfm?r=6674527&sid=16895152&m=1684037&u=NAHB_UHous&j=8366034&s=http://www.nahb.org/meeting_details.aspx?meetingID=23613> Ahead" webinar. Some modest, positive economic signals have been sighted for 2012, but challenges remain. Learn about NAHB's continuing efforts to improve builder access to credit, reform the home appraisal process and keep regulatory overreach at bay.

* January 25: It's IBS time! Discover all the exciting ways you can participate in the 2012 NAHB International Builders' ShowR during the "Tips for Maximizing Your Time at IBS

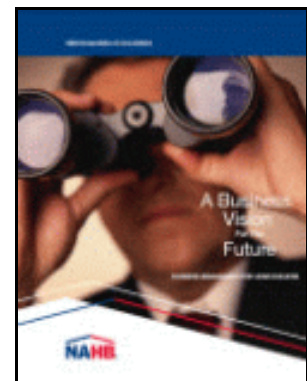
http://www.mmsend67.com/link.cfm?r=6674527&sid=16895153&m=1684037&u=NAHB_UHous&j=8366034&s=http://www.nahb.org/meeting_details.aspx?meetingID=23624> " webinar. Get the scoop on the more than 160 education sessions, dozens of special events and unlimited opportunities to connect with product manufacturers and suppliers and industry peers. When you descend on Orlando February 8-11 you'll have a plan to make the most of your time. Build a better you when you stay informed. Register for both webinars now at www.nahb.org/webinars

http://www.mmsend67.com/link.cfm?r=6674527&sid=16895154&m=1684037&u=NAHB_UHous&j=8366034&s=http://www.nahb.org/webinars> .

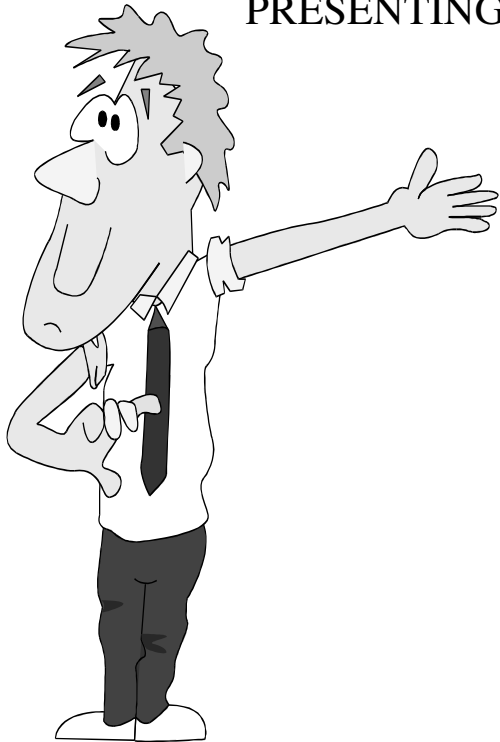
FREE NAHB BUILDER BUSINESS GUIDE ON HOW TO SURVIVE DOWNTURN AND THRIVE NOW AVAILABLE

A new, free BizTools builder business guide on how to survive the downturn and prepare for a resurgent home building industry is now available to members and can be downloaded from NAHB's Builder Business Guides Web page. The guide, "A Business Vision for the Future" — produced by NAHB's Business Management and Information Technology Committee to help members manage their businesses more effectively and increase their profits — is a compilation of articles written by industry experts that focus on how to prepare as the industry and housing market regain their health. The guide provides human resource tips on hiring and retaining employees and sharpening leadership skills as well as survival tactics to stabilize a business until the industry recovers.

Contributing authors include Maggie Marotta of Synergist Financial, LLC; Ron Lewis of R.B. Lewis & Associates; and Roger Fiehn, of Roger Fiehn & Associates. "A Business Vision for the Future" is the latest in a series of free Builder Business Guides available to members.



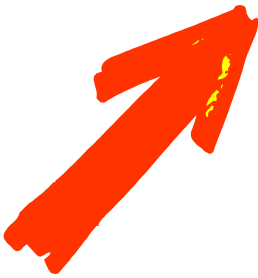
PRESENTING OUR OFFICERS OF 2012



President: Dennis Squillario
Vice President: Al Lieb
Vice President: Ben Illig
Associate Vice President: John Augustine
Secretary/Treasurer: Dave Shoemaker
Building Director: Dave Wess
Building Director: Jim Bunn
Building Director: Walt Brosius
Building Director: Jim Kirsch
Associate Director: Joe Carpenter
State Director: Al Lieb
State Director: Dennis Squillario
Alternate State Director: Jim Kirsch
Alternate State Director: Ben Illig
National Director: Leon Lechene
National Director: Dennis Squillario
Alternate National Director: Jan Lechene
Alternate National Director: Al Lieb

NEW-HOME SALES RISE FOR THIRD CONSECUTIVE MONTH IN NOVEMBER

A NAHB Press Release on, Dec. 23



Sales of newly built, single-family homes edged up 1.6 percent to a seasonally adjusted annual rate of 315,000 units in November, according to newly released figures by the U.S. Commerce Department. This marks the third consecutive monthly gain in new-home sales and the fastest pace of such activity since April. "With today's report, we have now seen three straight months of modest gains in sales, starts and builder confidence in the market for new single-family homes," said Bob Nielsen, chairman of the National Association of Home Builders (NAHB) and a home builder from Reno, Nev. "While the numbers are still quite low on a historic basis, this upward trend indicates that the market is slowly finding its footing and bodes well for the months ahead. Our concern is that overly restrictive lending conditions for both builders and buyers will constrain this growth and postpone

the arrival of a recovery in housing and the overall economy." "Extremely favorable mortgage rates and prices are starting to lure buyers back to the market in select areas of the country where the economy is strengthening," said NAHB Senior Economist Robert Denk. "As a result of this improving demand and the limited amount of new construction that is taking place, inventories of new homes for sale continued to fall to another all-time record low in November. Such limited supplies should eventually lead to some greater building activity in those improving markets, which in turn will boost job growth and further economic gains." Regionally, new-home sales were mixed in November. The South and Midwest posted gains of 12.9 percent and 7.5 percent, respectively, while the Northeast and West posted respective declines of 26.3 percent and 16.9 percent. The inventory of new homes for sale fell 1.3 percent to 158,000 units in November. This is a new record low and represents a six-month supply at the current sales pace.



**THANK YOU - RECENT GENERAL
MEMBERSHIP MEETING
SPONSORS:**

The Long Barn
(814)472-9122

thelongbarn@comcast.net

Anderson Windows & Doors
(814)934-2625

craig.calvetti@andersencorp.com

Howard Concrete Pumping Co., Inc.
(412)257-1800

www.howardconcretepumping.com

Ebensburg Insurance Agency
(814)472-9557

www.ebensburgins.com

Owens Corning
(419)248-8281

www.ocenergycomplete.com

Warmup Inc.
(860)995-5725

robertheslop@warmup.com

Tyco Rapid Response
(215)412-3846

darren.palmier@tycofp.com

EnGuard GlassFree Insulation Technology
(336)858-0290

www.EnGuardInsulation.com

If you are interested in sponsoring a general
membership meeting, please contact Walt
Freidhoff at (814)535-8371.



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Richland Square III
Suite 202
Johnstown, PA 15904

HBAA SPIKES

-----Spike Candidates-----

George Audey

Walt Brosious

Walter Freidhoff - retired

Louis Mihalko

-----Spike Members-----

James E. Brett

Dennis R. Squillario

-----Life Spikes-----

Patrick Dumm

Chester Fluder

* Leon Lechene

Alan Lieb

Ralph Turner - retired



Carol L. Myers, CWCA CPIA

Regional Office

Ebensburg Insurance Agency
129 East High Street, Ebensburg, PA 15931
814-472-9557 • 800-806-4483 • Fax 814-472-9201
Cell: 814-243-8412
E-Mail: cmyers@ebensburgins.com

YOUR PA-ONE CALL BILL IS FREE

As a member of HBAA your Pa-One-Call is free. If
you received a bill from Pa-One-Call send it to us at
HBAA via e-mail, fax or us mail. We verify your
membership and send it onto PBA for processing.

WELCOME OUR NEWEST MEMBER

**Stevens Home Pro Energy
Audits**

Paul Stevens

BPI Certified Analyst

East Carroll St.
Carrolltown, Pa. 15722

814 344 8689

814 344 8414

paulstevens13@gmail.com

www.homeproenergyaudits.com





DO YOU KNOW THE 2009 CODE?

1. Mechanical *appliances* installed in attics shall have a luminaire controlled by a switch located at the required passageway opening and a receptacle outlet provided at or near the *appliance* location.
2. Mechanical *appliances* suspended from the floor shall have a clearance of not less than _____ inches from the ground.
3. Mechanical *appliances* having an *ignition source* shall be elevated such that the source of ignition is not less than _____ inches above the floor in garages.
4. Supports and foundations for the outdoor unit of a heat pump shall be raised at least _____ inches above the ground....
5. A 4" radius mitered 45 degree elbow dryer exhaust duct fitting shall reduce the maximum 25' length of a dryer duct by _____ feet, _____ inches.
6. Where a space for a _____ is provided, an exhaust *duct system* shall be installed.

STATEMENT FROM NAHB CHAIRMAN BOB NIELSEN ON DEBATE TO EXTEND AND PAY FOR PAYROLL TAX DEDUCTION

WASHINGTON, Dec. 22 - Bob Nielsen, chairman of the National Association of Home Builders (NAHB) and a home builder from Reno, Nev., today issued the following statement on a congressional plan to pay for extending an expiring payroll tax cut by raising fees charged by Fannie Mae and Freddie Mac: "It is imperative that lawmakers return to the negotiating table immediately to extend the payroll tax cut that expires at year-end. However, Congress must ensure that such an action does not penalize millions of potential middle-class home buyers by needlessly raising the cost of buying a home. "As the situation currently stands, Congress is proposing to pay for a temporary payroll tax extension through an increase in guaranty fees (g-fees) charged to mortgage lenders by Fannie Mae and Freddie Mac. In other words, Congress is seeking to enact a short-term economic stimulus by taking money out of the pockets of people who need a mortgage and ultimately raising the price of homeownership for all Americans seeking loans backed by Fannie Mae and Freddie Mac. "Using g-fees to fund budget gaps sets a terrible policy precedent. These fees should only be used for their intended purpose - to protect against mortgage defaults and ensure the safety and soundness of the housing finance system. "The housing market is struggling to emerge from its worst downturn in decades. Placing additional burdens on home buyers would do more harm to the economy than good. "House and Senate Democrats and Republicans must put aside partisan differences and get this right by coming together now and passing a common-sense payroll tax extension bill that does not hurt home buyers or further threaten to destabilize the housing market."

2009 CODE ANSWERS

1. True *In accordance with Chapter 39.. 2009 IRC Section M1305.1.3.1 Electrical requirements.*
2. 6 in. *Review the changes in this section. 2009 IRC Section M1305.1.4.1 Ground clearance.*
3. 18 in. *2009 IRC Section M1307.3 Elevation of ignition source.*
4. 3 in. *to permit free drainage of defrost water. This also applies to Evaporative coolers. 2009 IRC Section M1403.2 Foundations and supports.*
5. 2 ft., 6 in. *Review all the changes in this chapter. 2009 IRC Section M1502.4.4.1 Dryer Exhaust Duct Fitting Equivalent....*
6. Clothes dryer *2009 IRC M1502.4.6 Exhaust duct required..*

PENNSYLVANIA HOUSING RESEARCH CENTER 2012 CONFERENCE INFORMATION

2012 conference information is listed below with a link to the PHRC website. It is their 20th year Celebration!
Tracy Click on the flyer below for more information and to Register www.engr.psu.edu/phrc/Conference

**PLAN TO
ATTEND**

Home Builders
Association of the
Alleghenies

**HOLIDAY
PARTY**

**JANUARY 20th 2012
6:00PM**

**at "OFF THE RAK"
in Ebensburg.**

Party

Jan is
organizing

HBAA will provide
Appetizers

You may order
Dinner on your
Own.

Plenty
of room

Love
to
see
**you
there**

Bring
your spouse
and enjoy a
night out.

Join Us

PARTY

**PLEASE
R.S.V.P. to
269-9268**





NEWSLETTER ADVERTISING

Home Builders Association of the Alleghenies

Richland Square III, 1397 Eisenhower Blvd.,
 Johnstown, PA 15904
 Phone: (814)269-9268 Fax: (814)269-1429
 Newsletter Advertising Contract

NAME OF COMPANY: _____
 REPRESENTATIVE: _____
 MAILING ADDRESS: _____
 CITY/STATE/ZIP: _____
 PHONE: _____
 FAX: _____
 E-MAIL: _____

Member of the Home Builders
 Association of the Alleghenies?

Yes No

Order for advertising within our monthly Newsletter:

- All ad copy and artwork must accompany this contract.
- All advertising artwork must be photocopy ready. (B&W only)
- All advertising contracts are for a minimum of 3 months.

Business Card (3 1/2 x 2")	\$10.00 x _____ months = \$ _____
1/8 page (5" x 2")	\$15.00 x _____ months = \$ _____
1/4 page (5" x 4")	\$25.00 x _____ months = \$ _____
1/2 page (5" x 8")	\$45.00 x _____ months = \$ _____
Full page (8 1/2" x 11")	\$90.00 x _____ months = \$ _____

Order for a flyer attached to inside of our monthly Newsletter:

- The flyer must be of size 8 1/2 by 11, on standard weight paper.
 - All the flyers are to be created by the advertiser and given to H.B.A.A. (Please call HBAA for an estimate of the number of flyers required)
- \$75.00 x _____ sheets x _____ months = \$ _____

Circle month you are requesting your ad period to start:

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

- All advertising contracts must be prepaid, please attach check payable to the H.B.A.A.
- All advertising must be supplied to the H.B.A.A. office a minimum of 2 weeks prior to the advertising month.

The HBAA does not discriminate against any person or company in accepting paid advertising in its newsletter. Acceptance of advertising does not constitute an endorsement of the advertiser, its products, services or claims. The HBAA shall be held harmless in the event that a newsletter is not published or distributed as planned, or in the event that an ad is omitted or incorrectly displayed.

Advertiser _____ Date _____

HBAA _____ Date _____

FLUDDER'S CORNER

ADULT TRUTHS

- Sometimes I'll look down at my watch 3 consecutive times and still not know what time it is.
- Nothing is worse than that moment during an argument when you realize you're wrong.
- I totally take back all those times I didn't want to nap when I was younger.
- There is a great need for a sarcasm font.
- Was learning cursive really necessary?
- Bad decisions make good stories.
- I disagree with Kay Jewelers. I would bet on any given Friday or Saturday night more kisses begin with Beer than Kay.
- How many times is it appropriate to say "What?" before you just nod and smile because you still didn't hear or understand a word they said?
- Even in ideal conditions people have trouble locating their car keys in a pocket and finding their cell phone - but I'd bet everyone can find and push the snooze button from 3 feet away, in about 1.5 seconds, eyes closed, first time, every time.
- I love the sense of camaraderie when an entire line of cars team up to prevent a jerk from cutting in at the front.

Home Builders Association
Timothy C. Leventry
Suite 202, Richland Square III
1397 Eisenhower Blvd.
Johnstown, PA 15904

Return Service Requested



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NEWSLETTER

JANUARY 2012

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